



COMMUNITY MANAGEMENT COMPANIES &  
PROFESSIONAL SERVICE PROVIDERS

# Give the Gift of Knowledge!

## NEW FOR 2021 – LIMITED TIME OFFER Bundle Purchase HOA Community Memberships at a 50 to 84% Discount!

This is your opportunity to Spread the Cheer! As part of Echo's "We Care" Program, we want to make all the exceptional educational offerings that Echo provides available to MORE HOAs in 2021. Support your HOA clients and help them to build effective board leadership by gifting them an Echo membership – at a fraction of the cost! Let's bring in the new year with new possibilities.

For more information or to reserve this limited time offer contact [jprice@echo-ca.org](mailto:jprice@echo-ca.org).

### Up to 84% Off HOA Community Membership When Purchased as a Bundle!\*

No tiered pricing based on number of residents or units! Whether the HOA has 32 units or 3,200 units, they can be included under the bundle pricing structure.

### We Care Discounted Bundle Rates\*

# of HOAs	REGULAR PRICE	BUNDLE PRICE
10	\$2,000	<b>\$1,000</b>
25	\$5,000	<b>\$2,500</b>
50	\$10,000	<b>\$5,000</b>
100	\$20,000	<b>\$10,000</b>

### Details

- Only available in bundles as shown. Combine bundles to customize to your specific needs. For example, membership for 60 HOA communities would require a bundle of 50 and a bundle of 10 to equal an order of 60.
- Only applies to NEW and reinstated HOA Community members (must be 2+ years since a member of Echo).
- Orders must be placed and paid in full by March 1, 2021.
- All applications are due by June 1, 2021.
- Memberships are good for 1 calendar year from the date received and will renew at published pricing.
- This program is available to Echo Professional Service Provider members only, including management companies. Individual members and managers are not eligible for the program.

\*Based on an average \$200 membership fee. Number of units in an HOA is not applicable for membership bundle purchases. The largest HOA communities receive a discount of 84% off the standard membership price.